

PUMPTALK
June 2013

- **Safe Transport**
- **Distributor Training**
- **Advanced Training**
- **Marketing**
- **New Flyers**
- **Summer Holiday**

Safe Transport

From April 29th 2013 the rules regarding air freight have changed in order to make it more safe. Yamada already has an ACN registration, but this registration will change significantly in new European regulations.

We will not apply for a new registration. This means your air freight shipment will be scanned with an X-Ray Machine from now on.

Additional costs for this procedure are € 30,- - € 50,- per shipment.

These costs will be charged to the recipient of the goods, so you may expect these charges from your forwarder.



Distributor Training



From September 10th-12th, 2013 we organize a Distributor Training in Hengelo.

The Distributor Training consist of both theoretical and practical courses, such as:

- AODD in general
- Pump selection
- Maintenance seminar including practise with all Yamada standard pump ranges
- How and where to sell Yamada pumps
- Competition analyses including practise with competitor pumps
- Trouble shooting including very intensive practise
- Maintenance seminar including practise with the complete Yamada pump range

Advanced Training

On November 12th-14st, 2013 we organize the first Advanced Training in our new Advanced Training Centre in Hengelo.

Here we give you the answers to problems that you thought could not be solved during practice oriented assignments.



Yamada Europe B.V.

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Marketing

On July 1st 2013 Christine Moelard will be responsible for all marketing activities.

For all your questions regarding marketing you can contact her by e-mail c.moelard@yamada.nl or by phone +31 74 245 2103



Flyers website

Take a look on our website for all kind of new information.

Already available on the Yamada website are:

- KPL-24
- NDP-32 Serie
- XDP Serie
- DM & RM Series
- DP-FI Serie
- Manifolds Options
- Dry-Run Detector
- Powder Pump Series
- FDA Compliant Pump Series
- NDP-20/25BTT-PP Series
- DP-C25F series

Digital as a pdf-file on www.yamada-europe.com and for printed versions please contact us.



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Summer holiday

During the summer holidays Yamada Europe has the same opening hours as usual:
Monday to Friday from 8:00 - 16:30 hours



Yamada Europe wishes you a happy summer holiday!

